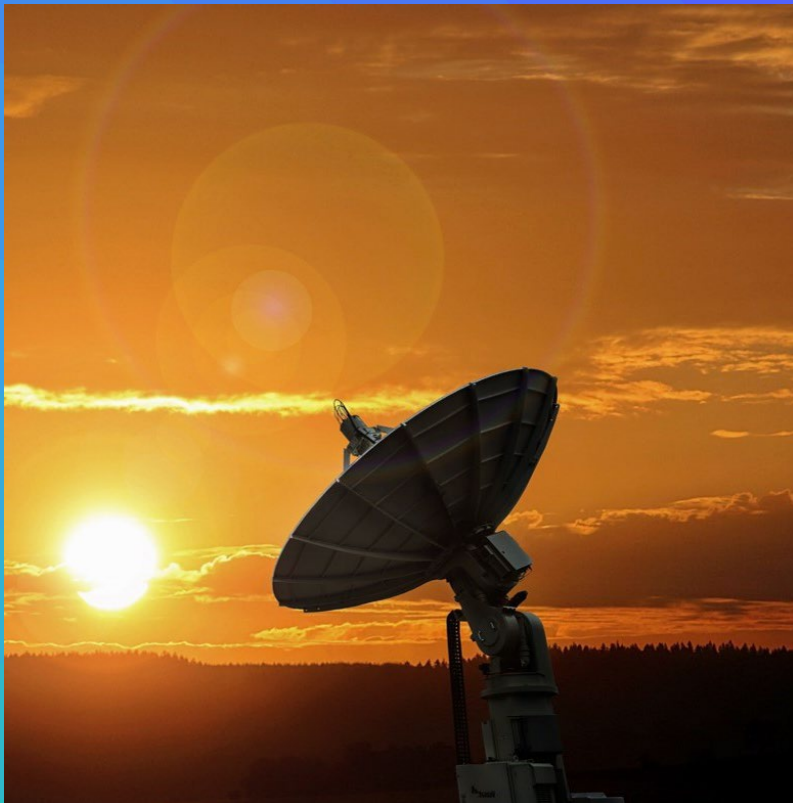


# Space, Spatial and Satellite Solutions in the Cloud

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Industry Development Manager,  
Space & New Industries  
Amazon Web Services



# The world is entering an exciting new space age



The space industry is rapidly growing and transforming



A new era of human spaceflight is dawning



Satellites launched into orbit will quintuple over the next decade

# AWS for Aerospace and Satellite (A&S) Solutions

**AWS A&S** provides secure, flexible, scalable, and cost-efficient cloud solutions to help commercial and government customers build satellites, conduct space operations, launch missions, and reimagine space exploration.

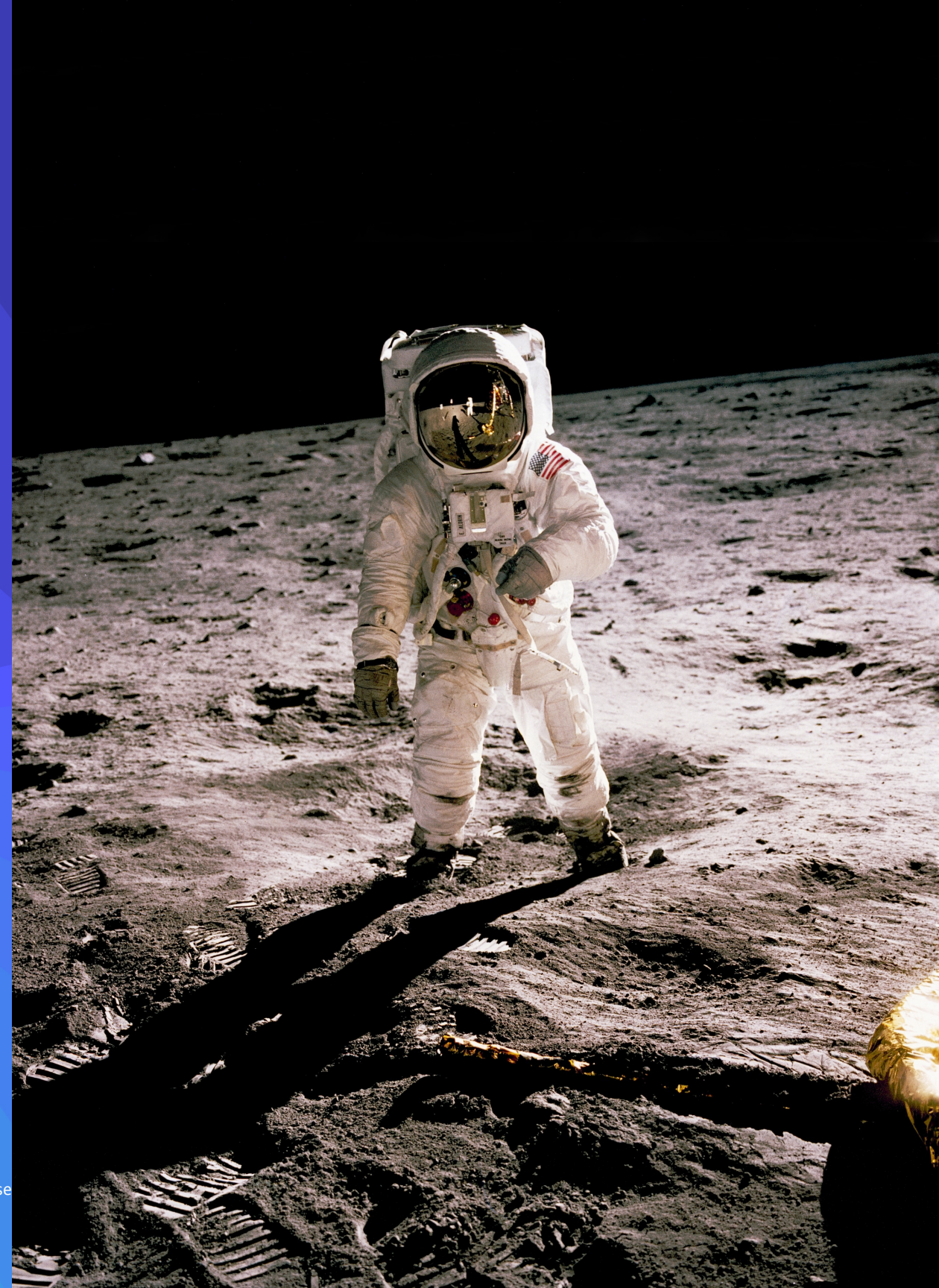




# AWS's approach to space

## Space exploration

- Human spaceflight
- Lift support systems
- Mission control center operations
- Robotic/autonomous systems

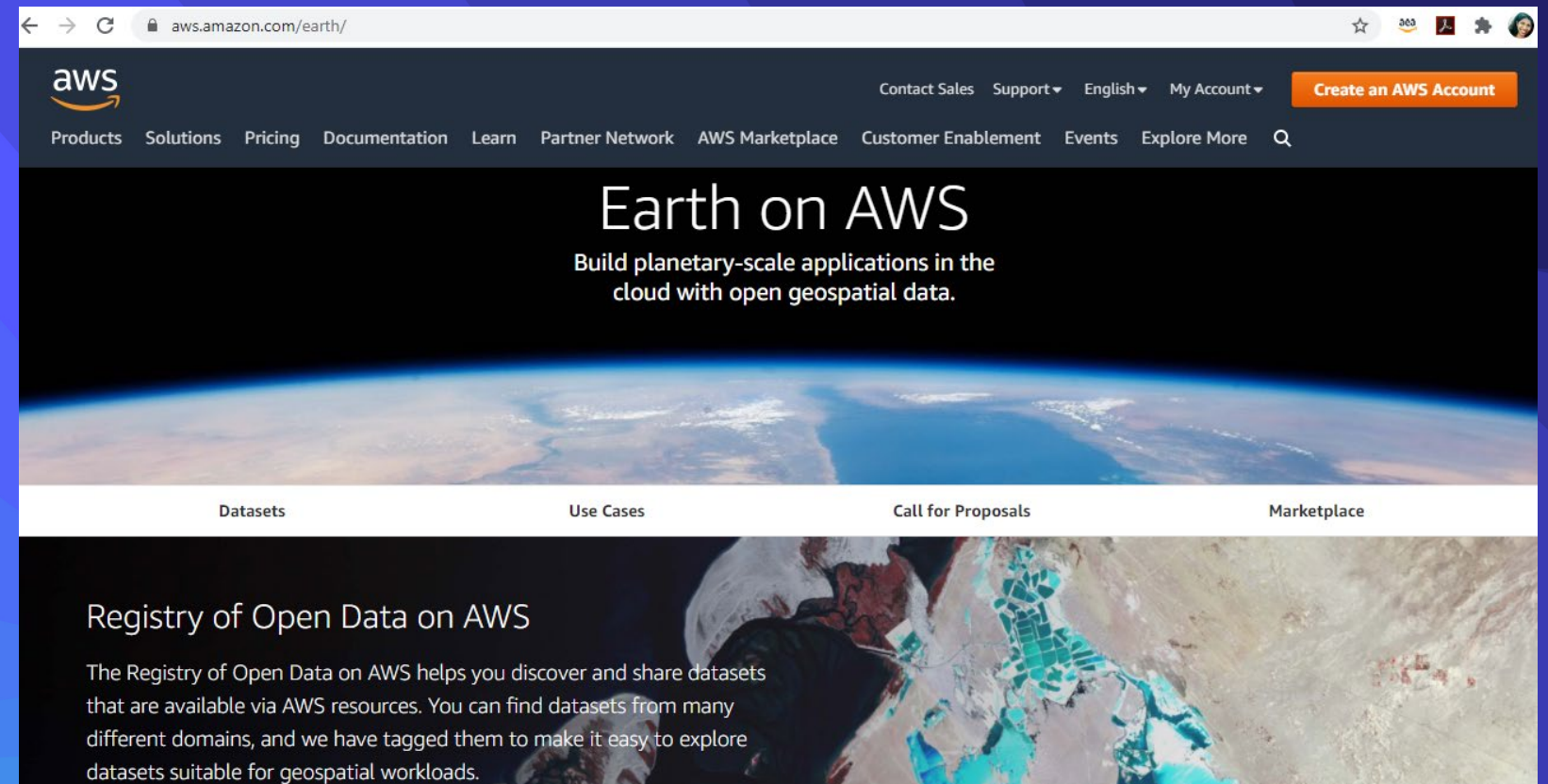




# AWS's approach to space

## Satellite solutions

- Earth observation
- Situational awareness
- Internet of Things (IoT)
- Disaster assistance
- Defense/intelligence



# Most robust, fully-featured technology infrastructure platform





# AWS Ground Station

- Managed ground stations
- No long-term commitments required
- Simple, pay-as-you-go pricing – pay by the minute
- Self-service scheduling
- Close proximity to AWS Regions
- First-come, first-served scheduling
- 12 AWS Ground Station locations planned in 2019
- Two or more antenna systems per location



# AWS AI and Machine Learning

AWS offers the broadest and deepest set of machine learning services and supporting cloud infrastructure, putting machine learning in the hands of every developer, data scientist and expert practitioner.



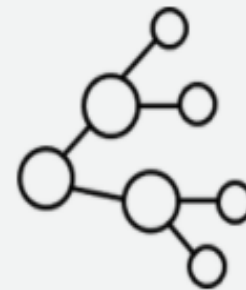
## ML Services

Build, train and deploy machine learning models fast



## AI Services

Easily add intelligence to your applications



## Deep Learning Frameworks

Choice and flexibility with broadest framework support



## Learning Tools

Get hands-on with machine learning



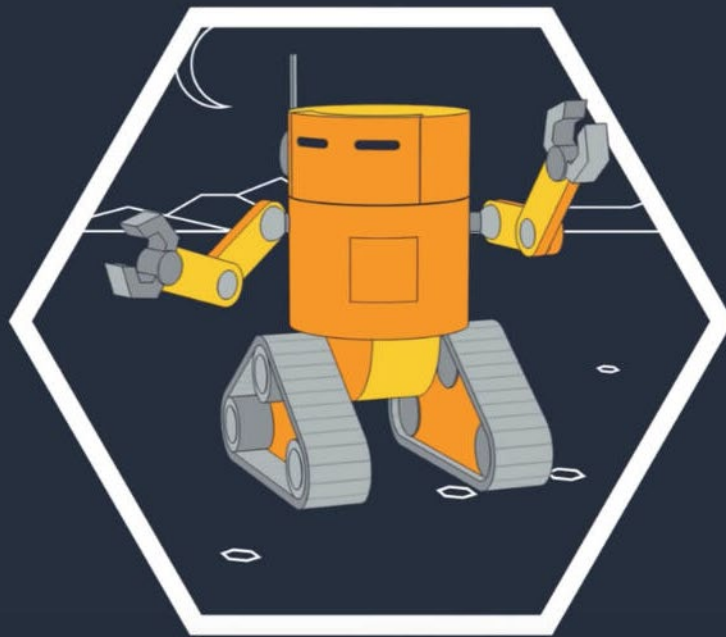
## Getting Started

Start your machine learning journey



# AWS RoboMaker

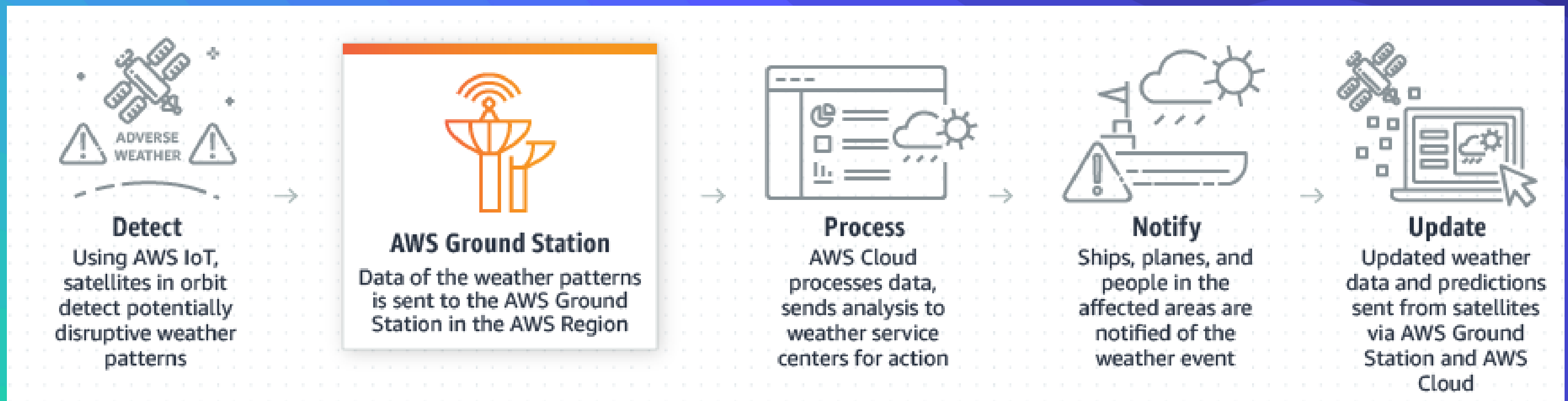
Cloud robotics service that makes it easy to build, deploy, and manage smart robots at scale.



- Provides a fully-managed, scalable infrastructure for simulation that customers use for multi-robot simulation and CI/CD integration with regression testing in simulation.
- Provides an IDE, fleet management capabilities, ROS extensions, and seamless integration with various Amazon and AWS services (Polly, Lex, Kinesis) to empower customers to innovate and provide best-of-class robotic solutions.

# Sample Use Case: Accurate Weather Prediction

You can use the AWS Cloud to analyze downlinked weather data from all over the world to more accurately predict weather patterns. This can be used to help ships, airplanes, trucks and people increase their awareness of inclement weather in their area and then safely and efficiently avoid dangerous situations.





# Building Industry through AWS Partner Network (APN)

- |                                   |   |  |  |
|-----------------------------------|---|--|--|
| • <b>Startups</b>                 | Source of new technology, niche solutions, and disruptive business models                                     | • <b>Government agencies &amp; Enterprises</b> | Dedicated initiatives to support, and access commercially-available technology         |
| • <b>Incubators/ accelerators</b> | Strong network aggregator for sourcing new technology, commercialization efforts, investors, and universities | • <b>System integrators</b>                    | Client relationships, domain expertise, design thinking led and unique problem-solving |
| • <b>Universities/ R&amp;D</b>    | Advanced research, intellectual property, and expertise for new technology development                        | • <b>Defence primes</b>                        | Technical infrastructure, products, partners, and go-to-market programs/channels       |



Thank you!

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