



**PUBLIC POLICY  
INSTITUTE**  
Te Whare Marea Tātari Kaupapa

# **Auckland Trade and Economic Policy School 2023**

**#ATEPS2023+**

*Leading Trade Agreements for Sustainable  
Futures*

Fale, Wynyard Street, University of Auckland  
21 November 2023

**MAJOR PARTNER:**



## Tuesday 21 November

Time	Topic	Speakers/Chairs
8.45-9.25	<b>Registrations and Coffee</b>	
9.30-9.45	<b>Welcome and Overview</b>	Dr Erik Lithander (Deputy VC, Strategic Engagement, Waipapa Taumata Rau, University of Auckland) Prof. Jennifer Curtin (Founding Director, Public Policy Institute, Waipapa Taumata Rau)
9.45-11.00	<b>Panel 1: Trade and Trade Policy: What just happened and where to next?</b>	Vangelis Vitalis (MFAT) Sarah Salmond (MinterEllison) Michael Fox (Zespri, NZIBC) Stephanie Honey (Honey Consulting) Chair: Brett O'Riley (EMA)
11.00-11.20	<b>Panel 2: UK-EU-NZ Trade Policy Futures</b>	Stephen Cartwright (Consul General and Trade Counsellor, British Consulate Auckland) Diane Lacoste (Head of Trade, Delegation of the European Union) Chair: Associate Prof. Maureen Benson-Rea (University of Auckland)
11.20-11.40	<b>Morning Tea</b>	
11.40-12.45	<b>Panel 3: Business as Usual or New Opportunities?</b>	Justine Arroll (General Manager, Trade Strategy, Fonterra) Peter Hunter (Auckland Bioengineering Institute and Horizon Europe, University of Auckland) Prof. Natasha Hamilton Hart (Management and International Business, University of Auckland) Joel Nilon (PIFS) Glynis Miller (Trade Commissioner, Pacific Trade Invest NZ) Chair: Dr Rob Scollay (University of Auckland)
12.45-1.40	<b>Lunch</b>	
1.40-2.00	<b>Panel 4: Advocating for Inclusive Trade (Video from the OECD Trade Policy Division)</b>	Jane Korinek (Trade Economist and Policy Analyst, OECD) Jennifer Curtin (Public Policy Institute, University of Auckland)
2.00-3.15	<b>Panel 5: Indigenous trade leadership</b>	Carrie Stoddart-Smith (OpinioNative) Tania Te Whenua (Te Whenua Consulting) Andrew Watene (KPMG) Chair: Tane Waetford (MFAT)
3.15-3.40	<b>Afternoon Tea</b>	
3.40-4.40	<b>Panel 6: Engaging the public and translating the value of trade</b>	Joshua Hitchcock (Te Kotahitanga o Te Atiawa) Richard Harman (Politik) Fran O'Sullivan (NZME/NZ Inc) Chair: Clare Wilson (NZTE)

## Sustainability

We are committed to following the principles of the [University's Sustainability Policy](#) and have worked to minimise environmental impact and reduce waste at this event

### Transport to the venue

We encourage all participants to consider sustainable methods of mobility.

**Walking** - this is a great option for those close enough. Enjoy the stroll. We recommend entering via Grafton Rd through OGGB. There's also a pathway from Alten Road via the Waipapa Marae.

**Cycling** - free bike racks are located in front of the OGGB Building on Grafton Road and in the carpark building Basement Level 1. The Auckland Central City Cycle Way takes you directly to the OGGB building. Check out the [Cycling Maps](#).

**Public transport** - 1,700 buses pass by (or close) to the University's City Campus daily, including the [Skybus](#) from the airport. Trains and ferries are 15-20 min walk away or a very short ride by bus. Find your best options at [Auckland Transport Travel Planner](#).

**Car Parking** – If you are driving to the venue then you can use the below parking options:

Owen G Glenn Building Underground Carparking, 12 Grafton Road

- You can purchase an exit ticket to use during the weekdays that reduces the cost from \$25 to \$13. These can be purchased at registration at any time using Visa or Mastercard.

Wilson Carpark, Stanley Street, 21 Alten Road - \$16.00 for 12 hours

Wilson Carpark, 5 Nicolls Lane - \$12.00 for 12 hours

The attached map shows you where our Volunteer Wayfinders will be located on the day, to help direct you from Grafton Road to the Fale.



## Speakers and Chairs



### **Erik Lithander**

The Deputy Vice-Chancellor Strategic Engagement is responsible for the University's international strategy and operations; marketing and communications; student recruitment; government, public relations and stakeholder engagement; alumni relations and

philanthropy, as well as being the strategic lead for sustainability. Through his international portfolio, the DVC Strategic Engagement has oversight of the Auckland Confucius Institute and North Asia CAPE (Centre for Asia Pacific Excellence) and is also Chair of the Advisory Boards for the New Zealand Centre at Peking University and the New Zealand Centre at the Indian Institute of Technology (Delhi).

Prior to commencing this role in 2021, Erik was at the University of Bristol in the United Kingdom, where he held the position of Pro Vice-Chancellor and Vice-President (Global Engagement) from 2016. He was previously Pro Vice-Chancellor and Vice-President (International and Outreach) at the Australian National University in Canberra and Director of International Affairs at University College Dublin.

A New Zealand citizen originally from Sweden, Erik completed his undergraduate studies at the Universite Libre de Bruxelles and the London School of Economics, and holds an MPhil and PhD from the University of Cambridge. He is an alumnus of the executive education programmes at the Wharton School at the University of Pennsylvania and the LH Martin Institute at the University of Melbourne. He began his career in higher education at the University of Auckland in 2001.

### **Jennifer Curtin**

I am a Professor of Politics and Public Policy in the School of Social Sciences. I am also Director of the Public Policy Institute in the Faculty of Arts at the University of Auckland ([ppi.auckland.ac.nz](http://ppi.auckland.ac.nz)) (<http://ppi.auckland.ac.nz>). My research and publications focus on Australian and New Zealand politics and policy, gender, policy analysis and political leadership, and the politics of sport. My research involves engagement with a range of government agencies, policy consultancies and non-profit organisations, and my publications appear in scholarly journals both internationally and in New Zealand, as books, editions, and peer reviewed reports. I regularly share my findings with community



organisations and the media, both in New Zealand and Internationally. I am currently leading externally funded projects on the following topics: Gender Responsive Budgeting in New Zealand; the Gendered Effects of COVID19; Gender and Political Leadership at the Subnational Level in Australia and Canada; as well as being a Principal Investigator on the New Zealand Election Study.

[LinkedIn](#)

## Vangelis Vitalis

### Deputy Secretary Trade and Economic

Vangelis Vitalis is Deputy Secretary, Trade and Economic. He was the [APEC2021\(external link\)](#) Senior Officials' Meeting (SOM) Chair for New Zealand's host year and in 2023 Vangelis will be chairing the Senior Officials' process that supports the CPTPP Ministerial meetings.

Vangelis was New Zealand's Chief Negotiator who led the conclusion of negotiations for the [New Zealand European Union Free Trade Agreement \(EUNZFTA\)](#), the [Comprehensive and Progressive Agreement for Trans-Pacific Partnership \(CPTPP\)](#), the [ASEAN-Australia-New Zealand Free Trade Agreement \(AANZFTA\)](#) and before that the [Malaysia-New Zealand Free Trade Agreement \(MNZFTA\)](#). He was also a member of the negotiating teams for the [New Zealand-China FTA](#) and the [P4 Agreement](#).

Prior to taking up his role in Wellington in 2017, Vangelis was New Zealand's Permanent Representative (Ambassador) to the World Trade

Organisation (WTO) in Geneva where he chaired the agriculture negotiations in a personal capacity. In this role he helped draft the text of the historic [Nairobi WTO Ministerial Decision\(external link\)](#) to eliminate agricultural export subsidies. Vangelis has also been the Ambassador to the European Union and NATO in Brussels and has had postings to Canberra and Moscow.





Vangelis has worked outside the Ministry including as an economist in the Secretariat of the Organisation for Economic Cooperation and Development (OECD). He is a past member of the World Economic Forum's (WEF) Global Future Council on Trade and is currently a member of the WEF Trade and Investment Action Group and is also on the Steering Committee for the WEF Climate Trade Zero initiative. He has chaired in a personal capacity the OECD Committee on Trade and the Environment (2008-2017), the

OECD Global Forum on Trade and Climate Change and is currently the New Zealand Envoy for the Small Advanced Economies' Initiative.

A keen saltwater land-based fisherman, Vangelis is married with three children and speaks Greek, German and Russian. He is a longstanding (and suffering) supporter of the Wellington Phoenix Football Club.

## **Sarah Salmond**

Sarah is a Partner at MinterEllisonRuddWatts in Auckland with more than 20 years' experience of advising on public, regulatory and international trade law matters. In 2023, she was named on NZLawyer's Elite Women List and won Asia Pacific's International Trade Lawyer of the Year at the Women in Business Law Awards. Sarah is a Director of AmCham New Zealand and a Board Member of the New Zealand International Business Forum.



[LinkedIn](#)

## **Michael Fox**

Michael Fox is Zespri's Head of Global Public Affairs whose team has responsibility for Zespri's global communications, government and international relations, trade, advocacy, policy and regulatory portfolios as well as the community investment and tours and events programmes.

Michael holds a number of other advisory roles including Chair of the India New Zealand Business Council and sitting on the New Zealand International Business Forum and Export New Zealand Advisory Board.

He joined Zespri after working in Parliament as a Press Secretary and Chief Press Secretary including to former Prime Ministers Sir John Key and Sir Bill English. Prior to that he was a journalist working in Wellington, Auckland, Egypt and Cambodia.

[LinkedIn](#)

## **Stephanie Honey**

Stephanie Honey is Associate Director of the New Zealand International Business Forum, serves as policy advisor to the New Zealand members of the APEC Business Advisory Council and runs an independent trade policy consultancy working with government and business clients. She is also co-founder of a business offering executive education in trade policy. Stephanie's interests include regional economic integration especially in the Asia-Pacific, the WTO, agriculture and food trade, services and digital trade, non-tariff barriers and inclusive growth involving SMEs and women in trade. Prior to becoming a consultant, Stephanie was a trade negotiator at the New Zealand Ministry of Foreign Affairs and Trade, including serving for a time as the New Zealand Agriculture Negotiator in the WTO Doha Round, at the New Zealand Mission to the EU in Brussels, as the senior New Zealand official responsible for the bilateral relationship with Australia and in a variety of other roles.



[LinkedIn](#)





## **Brett O'Riley**

Brett O'Riley is the Chief Executive of the Employers and Manufacturers Association, New Zealand's largest business association. He is also a member of the Board of BusinessNZ. Brett is a graduate of Victoria University of Wellington, with post graduate qualifications from MIT and Singularity University.

Brett returned to New Zealand in 2009 and has spent the last 12 years dedicated to the goal of growing business productivity through innovation. This included roles as founding CEO of what is now NZTech, founding Deputy CE of the Ministry of Science + Innovation, and as CEO of Auckland's economic growth agency.

Prior to that Brett worked internationally in the telecommunications and IT sectors for 20 years.

Brett is one of New Zealand's three APEC Business Advisory Council members, co-chair of the Advanced Manufacturing Industry Transformation Plan, chairs the Tamaki Makaurau Business Network, and is involved both local and nationally in the flood and cyclone recovery work.

He is also a director of World Bowls, Dotterel Technologies, BeVine, and an advisor to TCS.

[LinkedIn](#)

## **Stephen Cartwright**

Consul General & Trade Counsellor, British Consulate Auckland. Leading UK Govt Trade & Prosperity in NZ and utilisation of the UK-NZ FTA



Various international assignments as a career diplomat for the Foreign Commonwealth & Development Office and the Department for Business & Trade (DBT), including in Germany, Norway, India, Botswana, Hong Kong, and Mexico, as Director for International Trade. Most recently worked in Trade for Development, part of Growth Gateway, supporting 2 way trade with Africa. I also have private sector experience working for Unilever and Amec Foster Wheeler. I am

experienced in Govt relations, Development, HR, Comms & Marketing and International Trade and Investment.

[LinkedIn](#)

## Diane Lacoste

Diane Lacoste is the Head of Trade at the Delegation of the European Union to New Zealand. She recently completed a posting as Counsellor at the Mission of the European Union to the WTO. She joined the European Commission in 2008 and has since then specialised in international trade relations.



She holds various Masters degrees, including a Master Degree in European Union Law from the College of Europe in Bruges (Belgium) and a diploma from the *Institut d'Etudes Politiques* in Paris (France).

## Maureen Benson-Rea

Dr Maureen Benson-Rea (PhD) is an Associate Professor in the Department of Management and International Business at The University of Auckland Business School, where she is currently also Associate Dean Postgraduate Research. With a BA (Hons) in European Studies, majoring in politics, an MBA and a PhD in Marketing and International Business, Maureen has held academic positions in the UK as well as several international policy roles with a major UK business organisation, the Confederation of British industry. There she advised companies, developed policy and represented the views of British business, with focus on trade policy and the EU, in Whitehall, Westminster, and Brussels.

Maureen was the founding co-director of the University of Auckland's Europe Institute, where she is currently Chair of the Advisory Board. She also represents the Institute on the Management Committee of the New Zealand Europe Business Council. A company director and board chair, Maureen specialises in international business and strategy, with a particular focus on the European region. She has supervised over 100 postgraduate students and her research has appeared in *International Business Review*, *European Management Journal*, *Industrial Marketing Management*, *Marketing Theory*, *Public Administration*, *Journal of Business Research*, and *Multinational Business Review* among others.

[LinkedIn](#)



## Justine Arroll

Justine is the General Manager of Trade Strategy at Fonterra, responsible for driving Fonterra's engagement and advocacy on strategic global trade issues.

A former New Zealand diplomat, Justine held a range of trade policy roles in the New Zealand Ministry of Foreign Affairs and Trade prior to joining Fonterra. Most recently, this included a posting to Washington DC where she was responsible for advocacy in relation to a range of bilateral and multilateral trade issues. Justine has also previously served in the New Zealand High Commission in London, and as an advisor to the Minister of Trade.

A graduate of the University of Auckland in Arts and Law, Justine has been admitted as a Barrister and Solicitor to the High Court of New Zealand, and has completed studies in international law at the University of Copenhagen in Denmark and Georgetown University in Washington DC.



[LinkedIn](#)

## Peter Hunter

Peter Hunter is Distinguished Professor and founder of the Auckland Bioengineering Institute at the University of Auckland, co-Director of Computational Physiology at Oxford University and holds honorary or visiting Professorships at a number of Universities around the world. He is on the scientific advisory boards of a number of Research Institutes in Europe, the US and the Asia-Pacific region. Professor Hunter is an elected Fellow of the Royal Society (London and NZ), the World Council for Biomechanics, the American Institute for Medical and Biological Engineering (AIMBE), and the International Academy of Medical & Biological Engineering (IAMBE). He has been President of the Physiological Society of New Zealand and in the past has been exec Chair of the World Council for Biomechanics, a Vice-President of IUPS and Chair of the IAMBE Exec. In 2010, Peter was appointed to the NZ Order of Merit. In 2009, he was awarded the Rutherford Medal, New Zealand's top science award, as well as the KEA World Class NZ award in Research, Science, Technology and Academia.

[LinkedIn](#)



## Natasha Hamilton-Hart

Natasha Hamilton-Hart joined the Department of Management and International Business at The University of Auckland in January 2011. Prior to joining The University of Auckland, she held positions at the National University of Singapore and the Australian National University. She received her PhD from Cornell University in 1999 and BA (Hons) from the University of Otago in 1990. Special Interests: - Business and government - Business networks in Southeast Asia - Capital mobility and international finance - Financial policy and the banking industry in East Asia - Natural resource sector firms and property rights systems - Regional cooperation in East Asia - Southeast Asia and the United States.

[LinkedIn](#)



## **Glynis Miller**

Trade Commissioner at Pacific Trade Invest New Zealand

Glynis heads PTI NZ and brings with her a wealth of experience of the Blue Pacific region in both policy and technical coordination.

Most recently at the Pacific Islands Forum Secretariat, Glynis is passionate about supporting Pacific Island Countries to realise their potential through growing in their export capability as well as securing investment into business and infrastructure.

[LinkedIn](#)



## **Joel Nilon**

Joel Nilon works as a Pacific Regionalism Adviser at Pacific Islands Forum Secretariat, which is a Federal company with an estimated 100 employees; and founded in 1866. Joel graduated from Deakin University in 2008 and is currently based in Suva, Fiji.

[LinkedIn](#)

## Rob Scollay

Robert Scollay is Honorary Associate Professor in the Economics Department at the University of Auckland and former Director of the New Zealand APEC Study Centre. He has a long history of contributing research and policy analysis to the APEC process and also to the work of the Pacific Economic Cooperation Council (PECC), including as international coordinator of PECC's Trade Policy Forum for several years. His recent research and publications have focused heavily on regional trade agreements and regional economic integration initiatives, including APEC, the Trans Pacific Partnership (TPP), the Regional Comprehensive Economic Partnership (RCEP), and the proposed Free Trade Area of the Asia-Pacific (FTAAP), as well as multilateral liberalisation and the global trade architecture. Dr Scollay has also undertaken consultancies for the World Bank,

UNCTAD, ESCAP, Asian Development Bank, Inter American Development Bank, Commonwealth Secretariat, the ASEAN Secretariat, the Pacific Islands Forum Secretariat, and the Asia New Zealand Foundation, as well as various agencies of the New Zealand and Australian governments.



[LinkedIn](#)



## Jane Korinek

**Jane Korinek** is an Economist and Policy Analyst in the Trade Policy Division of the OECD's Trade and Agriculture Directorate. She leads the OECD's work on inclusive trade. Her recent policy research has examined how trade impacts women and men differently, and how trade policies can support women's economic empowerment. Her other relevant recent policy research has been in the areas of benefits of good regulation in the extractive industries, trade and the circular economy, export restrictions on raw materials, local content policies, global value chains, mining services and their competitiveness, impacts of regional trade agreements, trade costs, short-term trade finance and an early study (2005) on trade and gender. Jane is a Canadian and

American national and mother of two young men. She holds an undergraduate degree in Economics from Duke University and graduate degree in International Economics from Stanford University.

[LinkedIn](#)

## Carrie Stoddart-Smith



Founder and Principal, OpinioNative

Carrie descends from the Ngāpuhi and Ngāti Whātua tribes of Aotearoa New Zealand and serves as a board member on New Zealand's Trade for All Ministerial Advisory Group, Te Taumata - Māori Trade Advisory Board and the Global Centre of Indigenomics Board founded by leading Indigenous Economist, Carol Anne Hilton. She holds a Masters in International Law & Politics (First Class Hons) where she focused on indigenous trade, international relations and the WTO. Carrie project managed World Expo's first official indigenous led event Te Aratini that was held at Dubai in 2021 and is a voluntary member of the World Economic Forum's Indigenous Trade Steering Committee. Inspired

by her ancestors, she is committed in her work to surfacing cultural connections globally through trade and economic cooperation, and sees trade as a mechanism for enduring peace.

[LinkedIn](#)



## Tania Te Whenua

Te Whenua Law is led by Tania Te Whenua (Tuhoē, Whakatohea; BA Māori Resource Management, and LLB Commercial Law). Tania is a passionate educator and practicing barrister and solicitor with specialist legal expertise in Waitangi Tribunal and Māori Commercial law.

Presently Tania is acting legal counsel to the New Zealand Council of Trade Unions and Public Service Association representing their joint position on inequities facing Māori women in employment within the current Waitangi Tribunal Mana Wahine Kaupapa Inquiry; and co-counsel to the New Zealand Māori Council representing their Treaty of Waitangi claim on climate change.

Tania is also the current Māori cultural advisor to the Asia New Zealand Foundation, Horticulture New Zealand and is legal and cultural advisor to the New Zealand Federation of Multicultural Councils. In addition, Tania provides ongoing Treaty of Waitangi and Māori cultural advisory services to a number of additional public-sector entities, tertiary education institutions and charitable organisations across New Zealand including Victoria University of Wellington, Manaaki Whenua Landcare Research, AgResearch, Canterbury Museum, Orion Energy New Zealand, the Royal Australasian College of Physicians.

Tania is also member of the board, Recreation Aotearoa and Kai Rotorua and an iwi representative on the Bay of Plenty Regional Council Rivers Advisory Body.

Prior to establishing Te Whenua Law and Consulting, Tania practiced as a Waitangi Tribunal and Māori Commercial Solicitor at Bay of Plenty Law Firms - Aurere Law, Holland Beckett and Potts and Hodgson Lawyers. She is the former Programme Manager Māori at Victoria University's Centre for Executive Development and co-wrote the Centre's Māori language resources. Tania also managed Māori educational programmes for the Peace Foundation Aotearoa, a not for profit organization which educates on peaceful conflict resolution in New Zealand schools. Prior to this Tania held the role of senior researcher Māori at Te Papa Tongarewa, the Museum of New Zealand, where she worked across the curatorial and repatriation teams to support the generation of knowledge on Māori taonga and customary practices. Tania is known for fostering confidence in those with little or no exposure to the Māori language and culture in a safe learning environment.

[LinkedIn](#)





## Andrew Watene

*Ngāi Tūhoe*  
Head of KPMG Propagate™  
KPMG in New Zealand

He is a New Zealand Māori of Tūhoe descent, originally from Paengaroa in the Bay of Plenty province of New Zealand.

He is Head of KPMG Propagate at KPMG, one of the world's largest professional services firms and lead a team of industry experienced cross-functional professionals who provide advisory services to food, agribusiness, and export-orientated clients nationally and internationally while simultaneously supporting KPMG's Global Head of Agribusiness Ian Proudfoot with KPMG New Zealand's agribusiness strategy.

He arrived back in New Zealand a few years ago with 23 years' experience in varying end-to-end, senior, and executive roles in industry throughout Asia, Africa, the America's and Europe with Irish, Japanese and New Zealand food companies.

He loves the intellectual challenge of solving problems with talented, driven, and passionate people both here at the firm, as well as our clients but at the core his business is to help C-Level executives with their businesses, manage their risk, and grow.

“Our aspiration is to fuel New Zealand's prosperity by accelerating the competitiveness of our food and fibre sector so there is never a boring day, and a lot to keep us motivated with the work we do.”

[LinkedIn](#)



## Tāne Waetford

*Lead Adviser*  
*Trade Policy Engagement and Implementation Division*  
*Ministry of Foreign Affairs and Trade*

No Ngāti Hine, Ngātiwai me Te Whakatōhea, Tane Waetford is Lead Adviser Māori Trade in the Trade Policy Engagement and Implementation Division (TPEI). TPEI is responsible for managing MFAT's Māori and stakeholder engagement on trade issues, and for the ongoing implementation and periodic upgrade of New Zealand's in-force trade agreements.

Tane joined MFAT in 2009 and has worked in a number of different Wellington-based teams including North Asia Division (Taiwan desk), APEC, United Nations, Human Rights and Commonwealth Division (2015-16 Security Council Campaign), APEC21 (Māori Success Team) and the Māori Policy Unit. He has had overseas postings to Brazil and Argentina, as well as short-term assignments to the Philippines and Ireland. Tane studied at Victoria University of Wellington | Te Herenga Waka, graduating with a Bachelor of Laws (2005) and a Master of Laws (2009).

[LinkedIn](#)



## Joshua Hitchcock

General Manager- Operations for Te Kotahitanga o Te Atiawa

Joshua Hitchcock (Te Ātiawa) is a business advisor, accountant, and writer on Māori law, policy and economic development. He blogs at [www.katonuitanga.com](http://www.katonuitanga.com).

[LinkedIn](#)

## Richard Harman



Richard Harman's is too long compared to Joshuas so cut and pasted this version in:

Richard has been reporting and making programmes about the issues of the day for more than three decades. He studied English, Architecture, and Economics at [Auckland University](#), and was as heavily involved in student journalism and politics. Harman's professional career has included time with [The Dominion](#), [Television New Zealand](#), and in 1999 he founded Front Page, which produced TVNZ's [Agenda](#) and [TV3's The Nation](#). Harman's political news website [Politik](#) is regarded as a well-informed source for political analysis and is regularly quoted by established news outlets.

[LinkedIn](#)



## Fran O'Sullivan

NZ Inc

Fran is an Op-Ed columnist for the New Zealand Herald writing primarily on political, business, and international affairs. She is also Executive Editor of the Herald's Mood of the Boardroom Report – the premier annual survey of chief executives in New Zealand.

Fran is an Op-Ed columnist for the New Zealand Herald writing primarily on political, business, and international affairs. She is also Executive Editor of the Herald's Mood of the Boardroom Report – the premier annual survey of chief executives in New

Zealand - and MC's the annual debate between the Finance Minister and his opponent on the influential survey's results.

Fran's speciality is the linkages between Government and business in New Zealand - the political personalities and how they impact on business decisions.

[LinkedIn](#)



## Clare Wilson

### **NZTE, General Manager of International**

Based in Auckland, Clare leads the international team made up of 39 offices across seven regions. She was formerly NZTE's Regional Director of East Asia and prior to that Regional Director for Australia Pacific. Clare joined NZTE as New Zealand's Trade Commissioner/Consul General to Italy with responsibility for the offices in Milan and Istanbul.

Before joining NZTE, Clare held a number of senior marketing and leadership roles at St John Ambulance, Tourism Holdings, Auckland Rugby and Carter Holt Harvey. She co-founded and

exited two start-ups - Philadelphia Consulting and Redi Cuts.

Clare has a BA, BCom, Postgraduate Diploma in Business, and an MBA from the University of Auckland, and a Postgraduate Diploma of Packaging Technology from Massey University. She has also studied at Harvard Business School and INSEAD.

[LinkedIn](#)