



NUTRITIONAL SCIENCE FUELLING INNOVATION

High-Value Nutrition NZ Conference 2017

Joanne Todd, Challenge Director

September 25th 2017

Host Institution











High Value Nutrition

- One of 11 National Science Challenges
- Funded by Ministry of Business, Innovation and Employment (\$83m NZD)
- Vision for a 10 year programme delivering translational science
- Hosted by University of Auckland with many public/private participating parties































HIGH-VALUE NUTRITION















High-Value Nutrition National Science Challenge

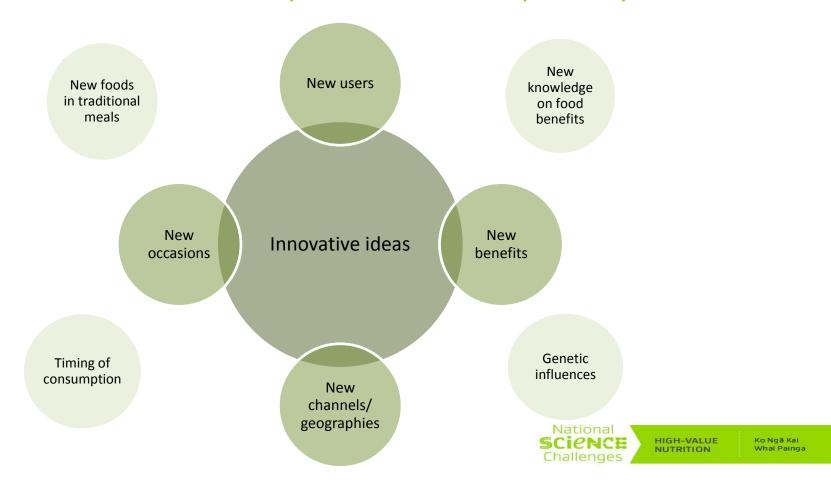
The High-Value Nutrition National Science Challenge builds the science excellence and knowledge New Zealand needs to create and deliver foods to the world that people choose to stay

healthy and well





HVN Science can underpin an innovation pathway to success



The challenge we have

People state that they will buy for Healthfulness BUT

Taste, Price and Appearance drive most food & beverage purchases





How to succeed?

- Products with validated health benefits will only succeed if they:
 - Resonate is the benefit valued by consumers?
 - Differentiate is the product unique enough to stand out?
 - Taste (and look) good
 - Be at a price consumers are willing to pay





High-Value Nutrition National Science Challenge

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Our 10 year journey

\$29.9m invested

October 2016 June 2016- April 2017 Jan 2015 December 2017 Contestable projects (7) Vision Mātauranga •Measuring what counts, NZ's reputation in Priority programmes Metabolic, Digestive, programme to be initiated high value nutrition Immune, phase 1 Phase 2 consumer insights, Science of food Insights and Science of priority programmes food Infant complementary feeding priority programme \$53m to invest (\$83m total) May – October 2018 June 2019 onwards June 2019 June 2024 Next funding period Continuation of Priority •10 year Challenge period MBIE mid-way review **Research Programmes** complete begins process New contestable rounds National

start

HIGH-VALUE Ko Ngā Kai NUTRITION Whai Painga

SCIENCE

Challenges

Positioning of the research

A different way to invest in science, complementary to current investments

High-Value Nutrition Not industry led Not a PGP One mission Not Callaghan Moderate to high risk **Economic Impact** Innovation science Balancing science and industry for mid to longterm outcomes Not a physical organisation Not blue skies science Not maintaining Not Marsden capability Not HRC Time-bound mandate

Science Stretch



HVN is gaining momentum – 2016/17 highlights

91% of programme and project objectives met on time

19 abstracts submitted to conferences, 5 journal publications, 4 submitted

Industry Forum – 120 participants, 23 companies on Industry Reference Groups

Built strong relationships to progress Vision Mātauranga

Launch of The Knowledge – making information accessible



HIGH-VALUE Ko Ngā Kai NUTRITION Whai Painga

Market and consumer insights



Welcome to the Centre for High-Value Nutrition's knowledge base.

Our job is to build the science excellence and knowledge New Zealand needs to create and deliver foods that help people here and overseas stay healthy and well.

Our work supports the change required to substantially lift the country's export revenues from the food and beverage sector by 2015.

Our knowledge base is organised into the four categories that reflect our strategic research themes. Under each theme our reports reveal the status of major markets, the regulatory environment and the patent landscape.

Thank you for using our knowledge base and respecting our terms of use.

www.highvaluenutrition.co.nz



Insight reports – for NZ businesses/institutions



The Centre for High-Value Nutrition

PFR SPTS No. 13873

High value nutrition: consumer insights phase 1 report

Harker FR, Jaeger SR, Lee C, Conroy DM, Zhu AQ, Kaye-Blake WH, Bremer PJ

October 2016









The next 2 days

- You will hear about and interact with:
 - Leading edge science being undertaken within HVN
 - Consumer insights from our target market China
 - How businesses use science across the marketing chain to increase brand value
 - What support systems are available in NZ for businesses
 - How researchers and businesses can engage further with HVN

