

## Ideas Challenge – Judging Criteria

### Goal:

Identify and select the **20 Ideas Challenge entries with the greatest potential for future success**. The focus is on the overall potential of the innovation, recognising that gaps in current strategies and teams are acceptable at this stage. Using a prepared marking sheet with defined assessment criteria and weightings, each entry will be evaluated and scored out of 100 to ensure a fair and thorough selection process.

Category	Criteria	Points
Idea/Innovation	<ul style="list-style-type: none"> <li>The team has clearly identified a problem and provided a viable solution.</li> <li>The solution is feasible and realistic.</li> <li>The idea demonstrates originality and innovation.</li> <li>It is clear at what stage of development this idea currently is.</li> </ul>	30
Target Market	<ul style="list-style-type: none"> <li>The target market is clearly defined and quantified.</li> <li>The market size and growth potential have been clearly outlined.</li> <li>There is strong evidence of market research or validation to support the opportunity.</li> </ul>	30
Competitors	<ul style="list-style-type: none"> <li>The competitors have been identified and analysed.</li> <li>The idea is defensible against competitors, with clear differentiation.</li> <li>The team has identified unique aspects that set their solution apart from competitors.</li> </ul>	10
Team	<ul style="list-style-type: none"> <li>The team members have the necessary skills to advance their idea.</li> <li>They have clearly identified skill gaps and the types of expertise needed.</li> </ul>	15
Resources	<ul style="list-style-type: none"> <li>The team has access to essential resources to support their idea and/or is aware of any significant gaps.</li> </ul>	10

	<ul style="list-style-type: none"> <li>• They have identified additional resources needed, such as funding, software, or laboratory space.</li> <li>• Resource gaps have been thoughtfully considered and outlined.</li> </ul>	
Prototype (if available)	<ul style="list-style-type: none"> <li>• The prototype demonstrates thoughtful design and functionality.</li> <li>• The prototype shows potential to meet its intended purpose or fulfils the claims made by the team.</li> </ul>	5
Overall Impression	Please add any additional thought or comments you would like to share with other judges and moderators who will be considering this entry.	